

Revenue - State Appropriations

State Appropriations by Type

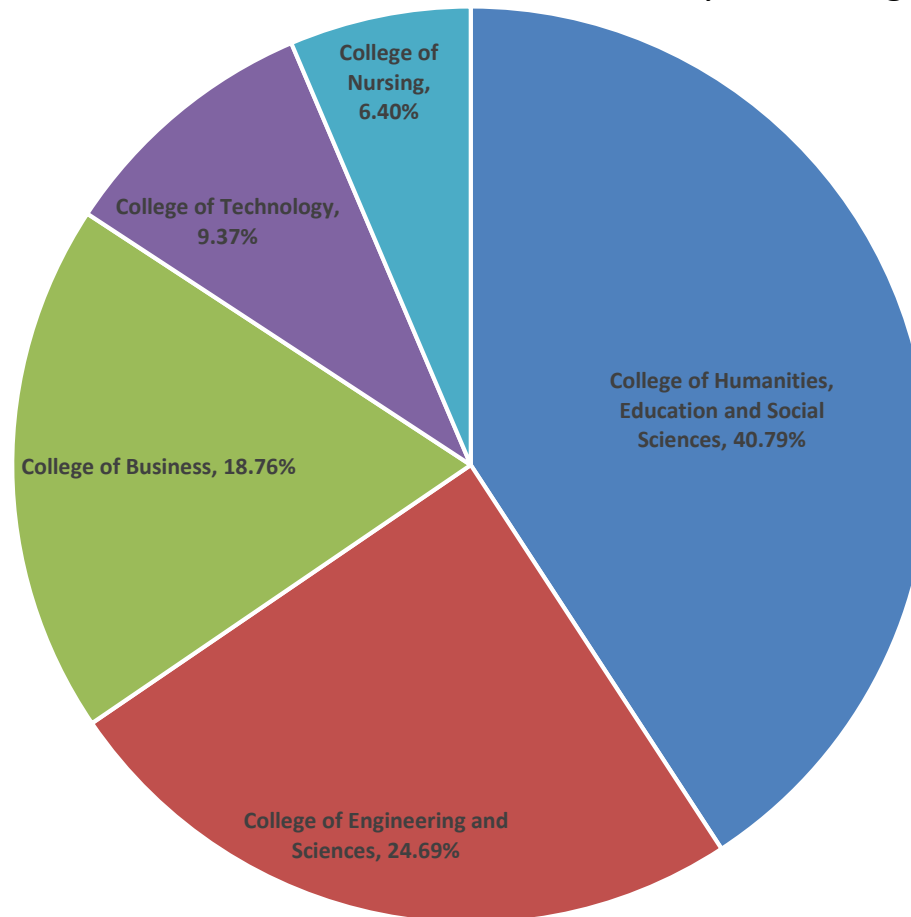
Revenue Type	% of Category	2017-18 Total
Unrestricted State Appropriations	89.57%	43,451,403.00
R&R State Appropriations - Restricted	3.46%	1,677,728.00
Debt Service State Appropriations - Restricted	3.37%	1,636,805.00
Dual Credit State Appropriations - Restricted	3.15%	1,527,900.00
Lake County Nursing Appropriation - Restricted	0.44%	215,136.93
Total Appropriations	100.00%	48,508,972.93

Model - State Appropriations by Billable Credit Hours – FY17-18

97% - Undergraduate Residents – 80% College of Instruction/20% College of Student's Primary Program of Study (UC included in 80%) and Graduate Residents – 100% College of Student's Primary Program of Study

1.5% - 4 Year Grad Rates Incentive – 3 year Average

1.5% - Retention Rates Incentive – 3 year Average



Model - State Appropriations by Billable Credit Hours – FY17-18

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1.5% - 4 Year Grad Rates Incentive – 3 year Average

1.5% - Retention Rates Incentive – 3 year Average

College	Undergrad Resident	Grad Resident	1.5% Grad Rate	1.5% Retention	Total	% State Appropriations
College of Business	(7,292,365)	(605,549)	(123,877)	(128,085)	(8,149,876)	18.76%
College of Engineering and Sciences	(10,266,727)	(238,305)	(99,125)	(123,364)	(10,727,522)	24.69%
College of Humanities, Education and Social Sciences	(16,351,744)	(1,146,163)	(97,719)	(127,535)	(17,723,160)	40.79%
College of Nursing	(2,050,383)	(326,543)	(244,514)	(160,133)	(2,781,573)	6.40%
College of Technology	(3,799,864)	(70,218)	(86,535)	(112,655)	(4,069,272)	9.37%
Total	(39,761,083)	(2,386,778)	(651,771)	(651,771)	(43,451,403)	100.00%

State Appropriations Calculations

- Included Resident and Undergraduate and Graduate Billable Credit Hours
- 97% of State Appropriations:
 - Undergraduates:
 - 80% College of Instruction (University College included)
 - 20% College of Student's Primary Program of Study
 - Graduates:
 - 100% College of Student's Primary Program of Study
- 3% of State Appropriations:
 - 1.5% - 4 year Graduation Rates and 1.5% - 1 year Retention Rates
 - Residents
 - 3 year Average (2016-2018)
 - Comparison of the College to University, as a whole

Revenue – Tuition & Fees

Total Revenue by Type

Revenue Type	% of Total Revenue
Tuition & Fees – Unrestricted and Restricted	43.96%
Appropriations – Unrestricted and Restricted	27.68%
Grants & Contracts - SPS and Student Aid – Restricted	12.08%
Gifts – Restricted	9.10%
External Services – Restricted	3.95%
Interest/Investments (Interest, Endowment Inc/Rein, of Investments) – Unrestricted?	1.97%
Recoveries (F&A Recovery AOCT Overhead and Financial Aid Allowance) – Restricted?	0.72%
Other Non-Operating Revenues (Royalties/Commissions – Non-Academic) – Unrestricted?	0.27%
Internal Income – Restricted	0.18%
Other Operating Income (AOCT Admin, Other Housing, Cash O/S & Late Pmt) – Restricted?	0.09%
Total Revenues	100.00%

Tuition & Fees Breakout

<u>Revenue Type</u>	<u>% of Total Revenue</u>	<u>% of Total Revenue Specific line items</u>	<u>2017-18 Total</u>
Tuition & Fees	43.96%		77,041,086.77
Core Tuition – Unrestricted		33.18%	58,139,316.09
AOCT Tuition – Restricted		5.17%	9,061,880.15
Global Engagement - Short Term Program Fees – Restricted		0.53%	935,570.76
Student Service Fees – Restricted		0.72%	1,253,787.64
DSAC Building Debt Fees – Restricted		0.17%	301,274.10
Incidental Fees – Unrestricted		0.04%	67,759.28
Lab Fees – Restricted		1.74%	3,043,947.66
Technology Fees – Restricted		1.19%	2,085,316.54
Differential Fees – Restricted		0.62%	1,082,193.80
Grad School Application Fees – Restricted		0.03%	51,180.00
Late Registration Fees – Unrestricted		0.02%	37,318.90
Admission Application Fees – Unrestricted		0.06%	107,374.21
Transcript Evaluation Fees – Unrestricted		0.03%	52,155.79
Readmission Fees - Unrestricted		0.01%	19,555.00
R&R Fee - Restricted		0.46%	802,456.85

Tuition & Fees Breakout

Unrestricted netted against Scholarships

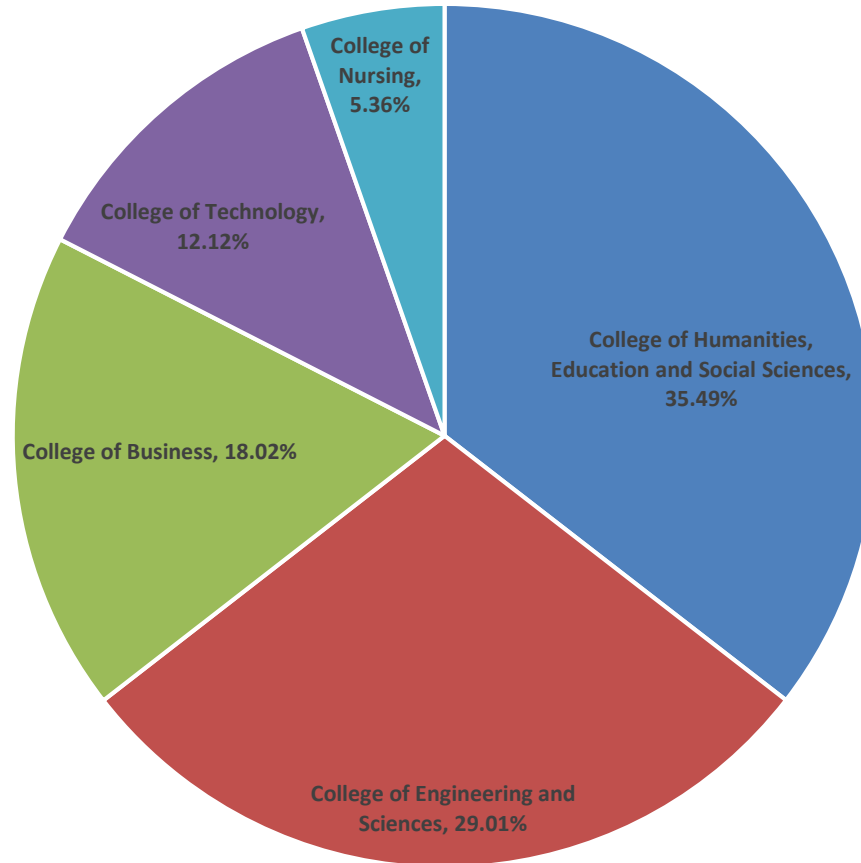
Tuition Revenue - Unrestricted	
Core Tuition	(58,139,316.09)
Admission Application Fees	(107,374.21)
Incidental Fees	(67,759.28)
Transcript Evaluation Fees	(52,155.79)
Late Registration Fees	(37,318.90)
Readmission Fees	(19,555.00)
Total Tuition Revenue - Unrestricted	(58,423,479.27)
Total Student Aid Scholarships Total	4,542,658.55
Total Fee Remissions	1,168,217.28
Total Adjusted Tuition Revenue - Unrestricted	(52,712,603.44)

Model – Tuition and Fees by Billable Credit Hours – FY17-18

Undergraduates – 80% College of Instruction/20% College of Student’s Primary Program of Study

(UC included with 80%)

Graduates – 100% College of Student’s Primary Program of Study



Model – Tuition and Fees by Billable Credit Hours – FY17-18

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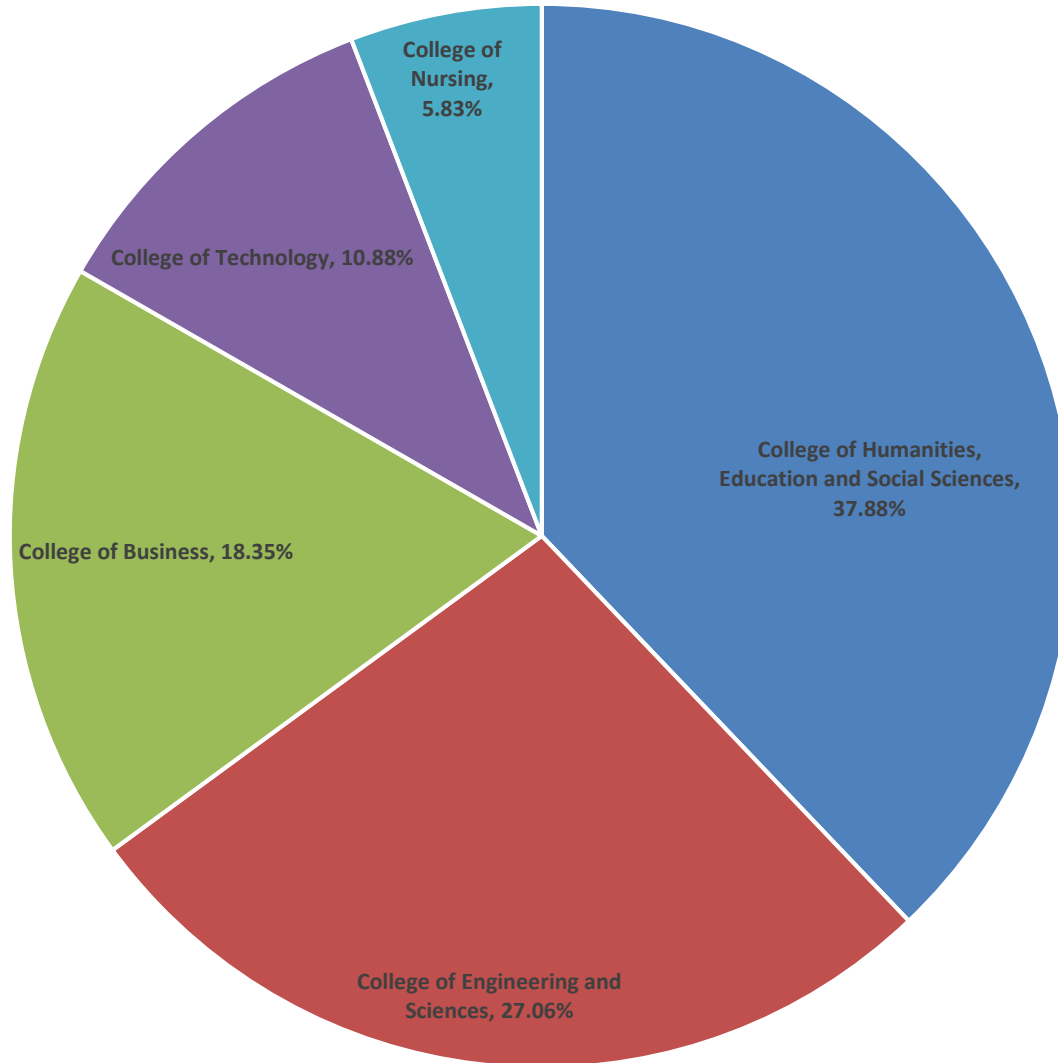
College	Undergrad Resident	Undergrad Non-Resident	Undergrad Foreign	Grad Resident	Grad Non-Resident	Grad Foreign	T&F Totals	% T&F
College of Business	(6,290,368)	(1,448,387)	(675,683)	(522,345)	(151,065)	(410,211)	(9,498,059)	18.02%
College of Engineering and Sciences	(8,856,042)	(3,451,100)	(1,609,315)	(205,561)	(314,764)	(856,982)	(15,293,764)	29.01%
College of Humanities, Education and Social Sciences	(14,104,955)	(2,117,029)	(987,434)	(988,676)	(136,233)	(371,173)	(18,705,500)	35.49%
College of Nursing	(1,768,653)	(461,972)	(214,225)	(281,675)	(98,329)	-	(2,824,854)	5.36%
College of Technology	(3,277,749)	(1,667,438)	(777,227)	(60,569)	(163,150)	(444,292)	(6,390,426)	12.12%
Total	(34,297,766)	(9,145,926)	(4,263,884)	(2,058,826)	(863,542)	(2,082,659)	(52,712,603)	100.00%

Tuition & Fees Calculations

- Billable Credit Hours used
 - Undergraduates:
 - 80% College of Instruction (University College included)
 - 20% College of Student's Primary Program of Study
 - Graduates:
 - 100% College of Student's Primary Program of Study
 - Actual Revenue by Residency of Student used
 - Non-Resident Breakout for Foreign Estimated:
 - Foreign Designator not used for FY 2018 (Used FY 2019 and going forward)
 - FY 2019 Percentage of Foreign vs. Non-Resident Billable Credit Hours applied to FY 2018 Non-Resident Billable Credit Hours

Model – Combined State Appropriations & Tuition and Fees

Model – Combined State Appropriations & Tuition and Fees



Model – Combined State Appropriations & Tuition and Fees

College	State Appropriations Total	T&F Totals	Combined Total	% Combined Total
College of Business	(8,149,876)	(9,498,059)	(17,647,936)	18.35%
College of Engineering and Sciences	(10,727,522)	(15,293,764)	(26,021,286)	27.06%
College of Humanities, Education and Social Sciences	(17,723,160)	(18,705,500)	(36,428,660)	37.88%
College of Nursing	(2,781,573)	(2,824,854)	(5,606,427)	5.83%
College of Technology	(4,069,272)	(6,390,426)	(10,459,698)	10.88%
Total	(43,451,403)	(52,712,603)	(96,164,006)	100.00%

Questions?